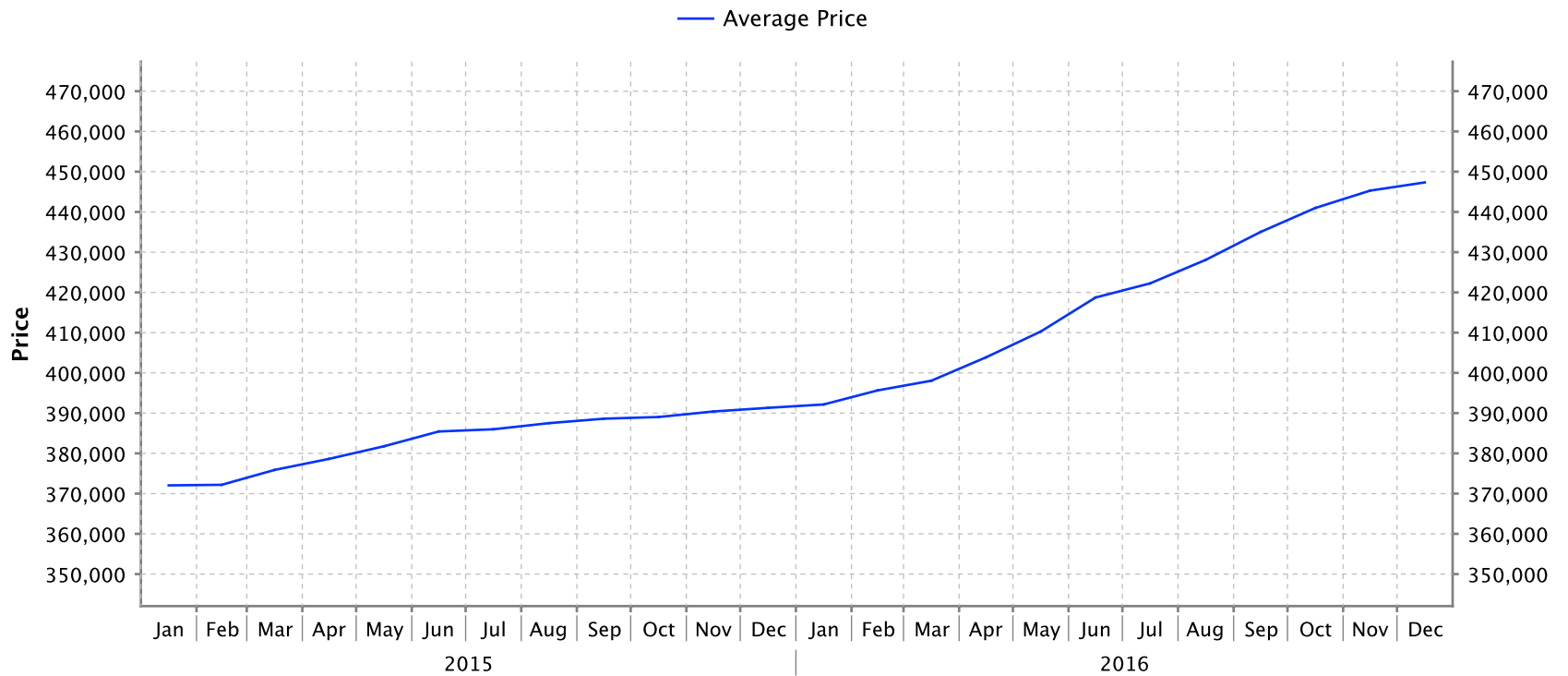


Nanaimo

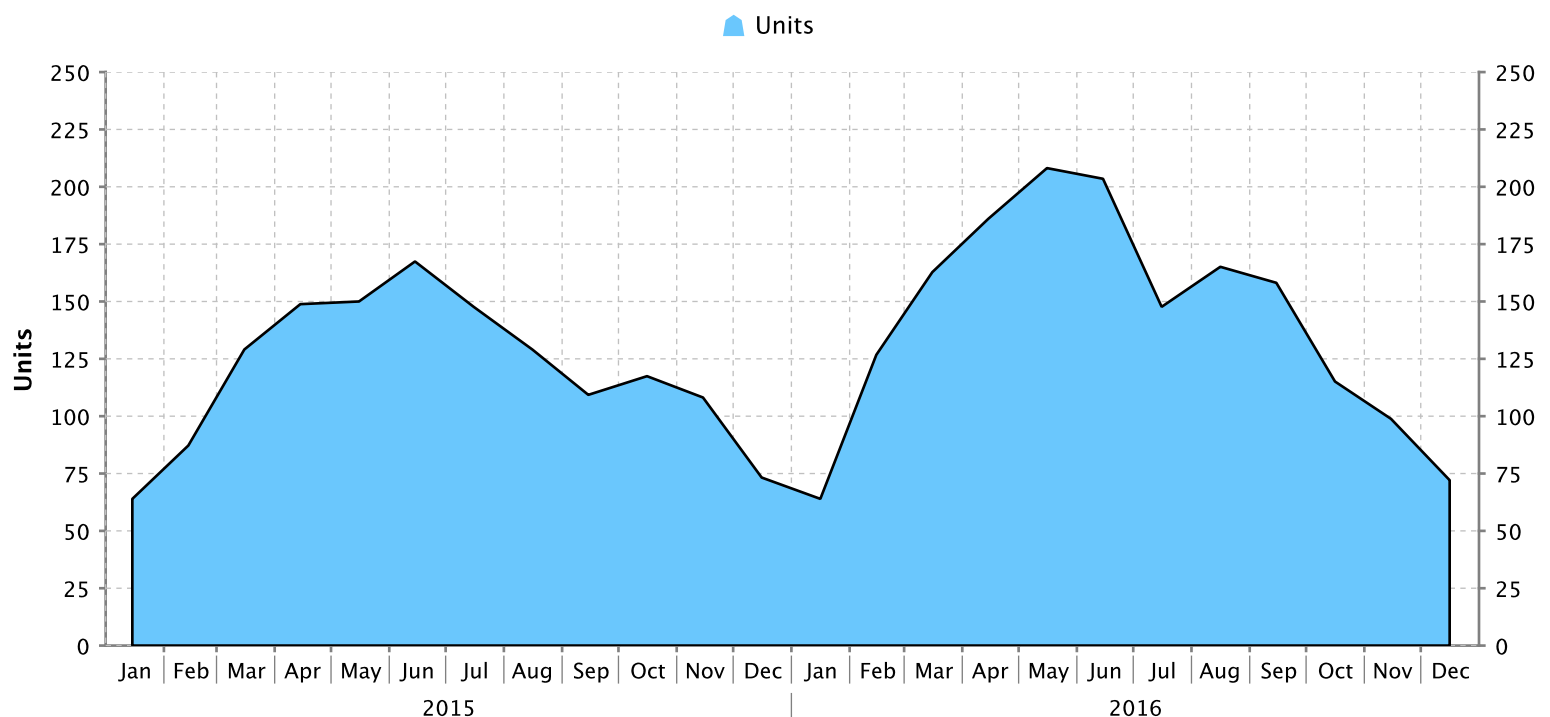
as at December 31, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	29	9	222%	188	200	-6%
Units Reported Sold	35	5	600%	181	116	56%
Sell/List Ratio	121%	56%		96%	58%	
Reported Sales Dollars	\$7,340,900	\$912,900	704%	\$33,552,046	\$18,650,022	80%
Average Sell Price / Unit	\$209,740	\$182,580	15%	\$185,370	\$160,776	15%
Median Sell Price	\$239,900			\$170,000		
Sell Price / List Price	103%	94%		101%	95%	
Days to Sell	68	63	8%	164	202	-19%
Active Listings	39	117				
Single Family						
Units Listed	59	62	-5%	2,142	2,125	1%
Units Reported Sold	71	73	-3%	1,699	1,425	19%
Sell/List Ratio	120%	118%		79%	67%	
Reported Sales Dollars	\$32,054,000	\$29,468,524	9%	\$760,023,091	\$557,620,451	36%
Average Sell Price / Unit	\$451,465	\$403,678	12%	\$447,336	\$391,313	14%
Median Sell Price	\$415,555			\$415,000		
Sell Price / List Price	99%	97%		99%	97%	
Days to Sell	28	58	-52%	28	41	-32%
Active Listings	190	250				
Condos (Apt)						
Units Listed	13	20	-35%	462	433	7%
Units Reported Sold	16	15	7%	418	280	49%
Sell/List Ratio	123%	75%		90%	65%	
Reported Sales Dollars	\$3,838,700	\$3,312,441	16%	\$99,138,191	\$62,203,892	59%
Average Sell Price / Unit	\$239,919	\$220,829	9%	\$237,173	\$222,157	7%
Median Sell Price	\$240,000			\$223,841		
Sell Price / List Price	98%	99%		98%	96%	
Days to Sell	51	204	-75%	74	99	-25%
Active Listings	36	124				
Condos (Patio)						
Units Listed	1	4	-75%	81	75	8%
Units Reported Sold	2	2	0%	76	59	29%
Sell/List Ratio	200%	50%		94%	79%	
Reported Sales Dollars	\$690,000	\$657,000	5%	\$23,407,057	\$16,279,800	44%
Average Sell Price / Unit	\$345,000	\$328,500	5%	\$307,988	\$275,929	12%
Median Sell Price	\$440,000			\$315,000		
Sell Price / List Price	103%	97%		99%	97%	
Days to Sell	4	40	-90%	25	40	-37%
Active Listings	5	6				
Condos (Twnhse)						
Units Listed	16	18	-11%	335	306	9%
Units Reported Sold	11	12	-8%	285	207	38%
Sell/List Ratio	69%	67%		85%	68%	
Reported Sales Dollars	\$2,677,100	\$2,969,600	-10%	\$79,159,884	\$53,280,277	49%
Average Sell Price / Unit	\$243,373	\$247,467	-2%	\$277,754	\$257,393	8%
Median Sell Price	\$244,900			\$266,800		
Sell Price / List Price	100%	100%		99%	97%	
Days to Sell	37	31	19%	37	62	-41%
Active Listings	33	49				

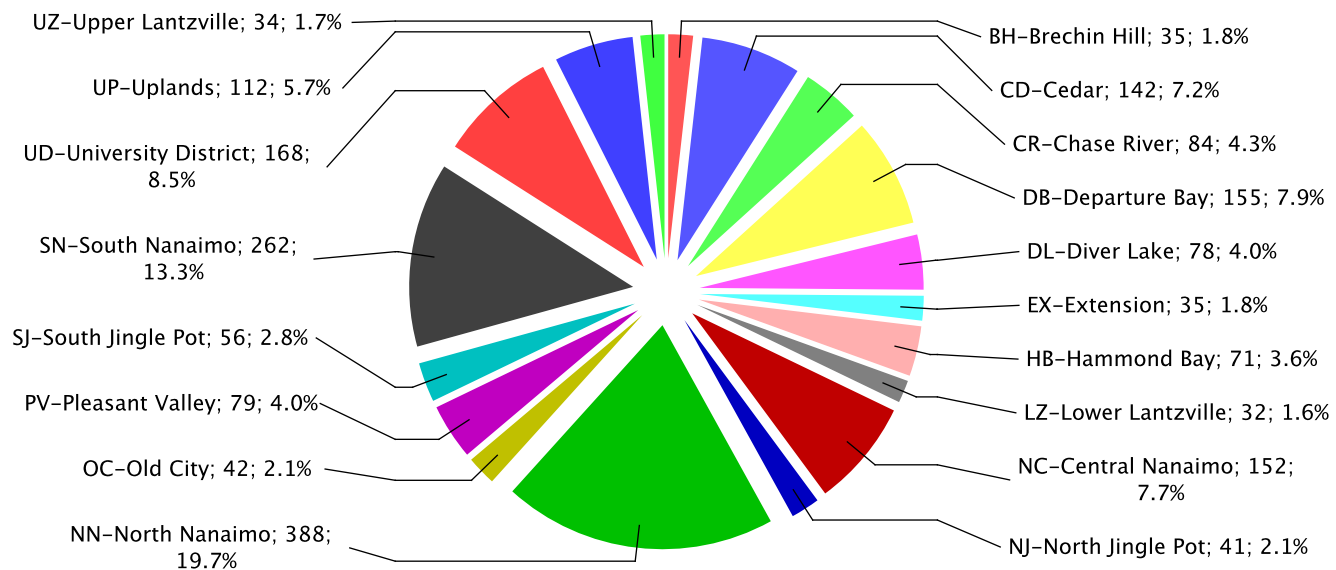
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Dec 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	6	6	12	4	1	4	1	1	0	0	0	35
CD-Cedar	3	7	7	11	15	18	15	11	26	13	3	1	3	9	142
CR-Chase River	0	0	0	1	18	13	17	14	17	4	0	0	0	0	84
DB-Departure Bay	0	0	0	7	16	34	25	25	19	16	4	5	1	3	155
DL-Diver Lake	0	1	4	6	14	27	7	10	6	3	0	0	0	0	78
EX-Extension	1	1	1	4	9	3	9	3	2	1	1	0	0	0	35
HB-Hammond Bay	0	0	1	0	3	3	10	4	19	8	12	3	3	5	71
LZ-Lower Lantzville	0	0	0	0	1	4	4	5	4	4	5	2	1	2	32
NC-Central Nanaimo	0	0	7	44	49	29	17	6	0	0	0	0	0	0	152
NJ-North Jingle Pot	0	0	0	0	0	3	1	3	12	10	3	1	1	7	41
NN-North Nanaimo	0	0	1	8	9	29	45	43	93	72	42	21	6	19	388
OC-Old City	1	2	6	9	7	8	3	3	2	0	1	0	0	0	42
PV-Pleasant Valley	0	0	3	3	13	9	16	10	18	3	2	1	0	1	79
SJ-South Jingle Pot	0	1	2	0	7	12	11	5	5	10	2	0	0	1	56
SN-South Nanaimo	0	7	22	47	66	47	38	20	10	3	2	0	0	0	262
UD-University District	0	4	10	32	34	19	22	10	22	14	0	1	0	0	168
UP-Uplands	0	0	2	13	24	23	19	14	7	4	3	0	1	2	112
UZ-Upper Lantzville	0	0	2	1	3	5	2	4	6	6	2	1	1	1	34
Zone 4 TOTALS	5	23	68	192	294	298	265	191	272	172	83	36	17	50	1,966

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to December 31, 2016 = 1,966

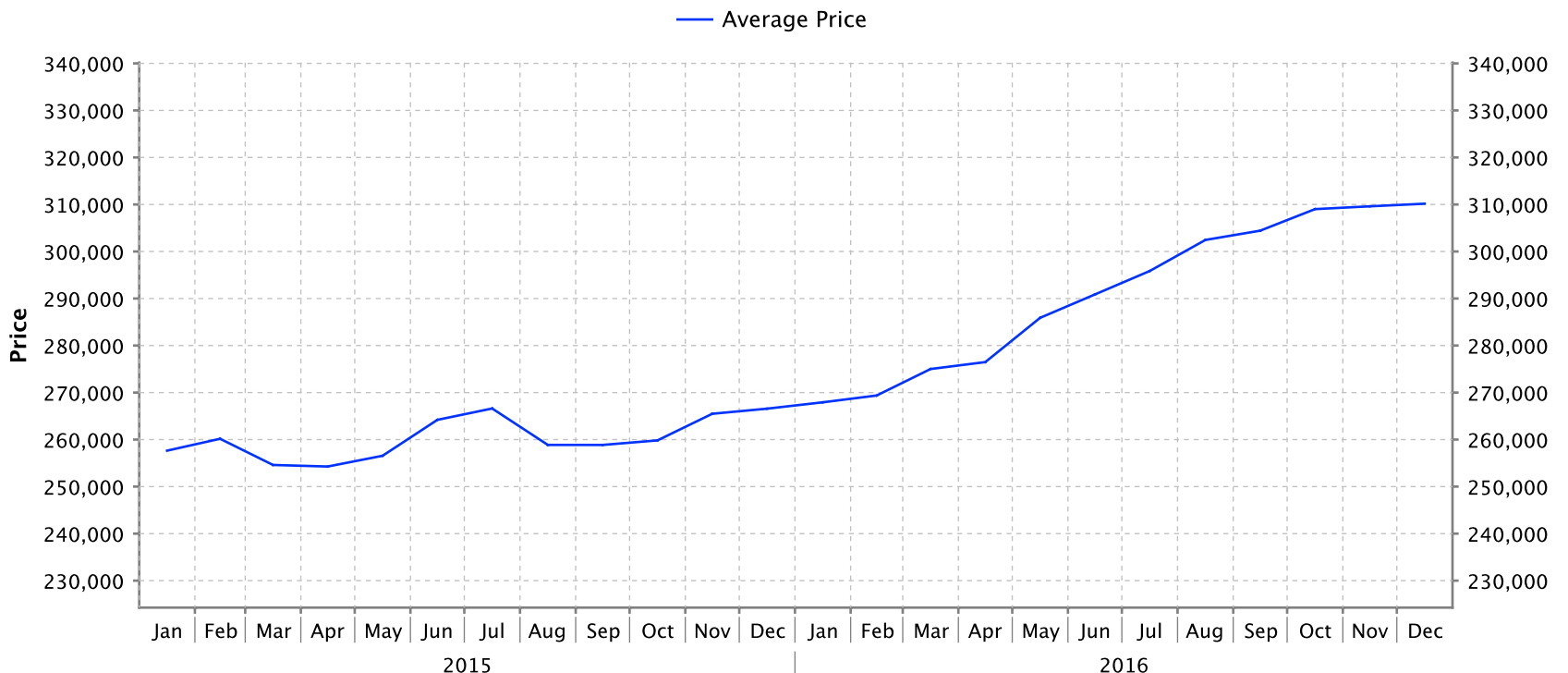
GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	1	0		38	29	31%
Units Reported Sold	2	1	100%	30	13	131%
Sell/List Ratio	200%			79%	45%	
Reported Sales Dollars	\$251,000	\$70,000	259%	\$2,586,400	\$890,900	190%
Average Sell Price / Unit	\$125,500	\$70,000	79%	\$86,213	\$68,531	26%
Median Sell Price	\$201,000			\$80,000		
Sell Price / List Price	94%	88%		92%	86%	
Days to Sell	244	84	190%	132	177	-25%
Active Listings	11	13				
Single Family						
Units Listed	4	0		94	79	19%
Units Reported Sold	5	1	400%	86	54	59%
Sell/List Ratio	125%			91%	68%	
Reported Sales Dollars	\$1,586,500	\$300,000	429%	\$26,673,930	\$14,394,850	85%
Average Sell Price / Unit	\$317,300	\$300,000	6%	\$310,162	\$266,571	16%
Median Sell Price	\$320,000			\$325,900		
Sell Price / List Price	93%	94%		98%	94%	
Days to Sell	49	272	-82%	65	109	-40%
Active Listings	12	22				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price



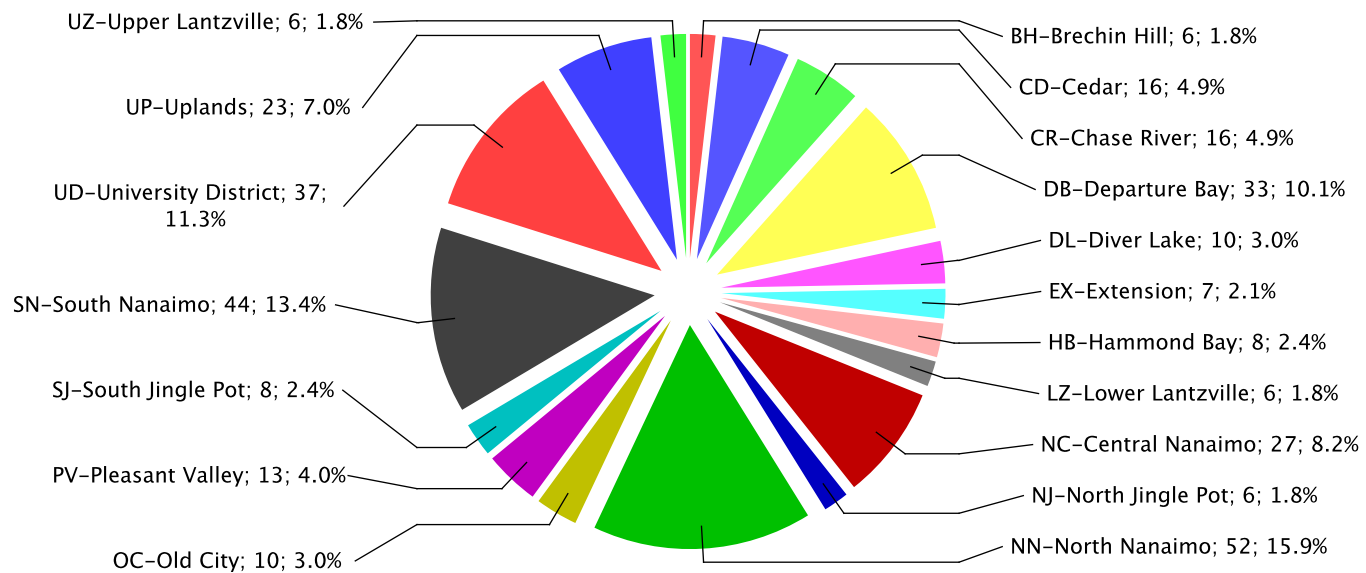
4th Quarter 2016

MLS® Single Family Sales Analysis

Unconditional Sales from October 1 to Dec 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	1	0	1	2	0	1	1	0	0	0	0	6
CD-Cedar	0	0	4	0	0	3	2	1	3	1	0	0	1	1	16
CR-Chase River	0	0	0	0	2	2	2	4	5	1	0	0	0	0	16
DB-Departure Bay	0	0	0	3	4	5	5	7	2	4	2	0	0	1	33
DL-Diver Lake	0	0	1	1	2	2	1	2	1	0	0	0	0	0	10
EX-Extension	0	0	0	0	1	2	2	1	1	0	0	0	0	0	7
HB-Hammond Bay	0	0	0	0	0	0	2	0	3	1	2	0	0	0	8
LZ-Lower Lantzville	0	0	0	0	0	0	1	1	1	1	1	0	0	1	6
NC-Central Nanaimo	0	0	0	4	9	10	2	2	0	0	0	0	0	0	27
NJ-North Jingle Pot	0	0	0	0	0	0	0	1	2	1	0	0	0	2	6
NN-North Nanaimo	0	0	0	1	0	0	4	5	18	13	6	2	0	3	52
OC-Old City	0	0	0	3	2	1	2	1	1	0	0	0	0	0	10
PV-Pleasant Valley	0	0	0	0	1	1	4	1	4	1	0	1	0	0	13
SJ-South Jingle Pot	0	0	0	0	1	2	1	2	0	2	0	0	0	0	8
SN-South Nanaimo	0	1	3	5	7	8	6	6	7	1	0	0	0	0	44
UD-University District	0	0	2	5	9	2	9	1	4	5	0	0	0	0	37
UP-Uplands	0	0	0	3	3	4	4	2	4	1	1	0	0	1	23
UZ-Upper Lantzville	0	0	0	0	0	0	2	0	2	2	0	0	0	0	6
Zone 4 TOTALS	0	1	10	26	41	43	51	37	59	35	12	3	1	9	328

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales October 1 to December 31, 2016 = 328